



# CITY OF DANBURY

155 DEER HILL AVENUE  
DANBURY, CONNECTICUT 06810

**CHARLES J. VOLPE, JR.**  
PURCHASING AGENT

(203) 797-4571 PHONE  
(203) 796-1527 FAX  
c.volpe@danbury-ct.gov

October 4, 2023

To: File

Re: Board of Awards, Wednesday, October 4, 2023

Attending: D. Garrick, Finance Director  
R. Edwards, Assistant Corporation Counsel  
N. Ballwig, Legal Secretary, Office of Corporation Counsel  
D. Day, Superintendent of Public Utilities  
S. Hanley, Superintendent of Public Buildings  
P. Ridenhour, Police Chief  
A. Corrado, Captain, Police Dept.  
R. Thode, Fire Chief  
W. Lounsbury, Assistant Fire Chief  
D. Natale, Assistant Purchasing Agent  
D. Khamis, Government Account Representative, Axon Enterprises  
J. Kwiatek, Northeast Account Representative, Axon Enterprises  
C. Volpe, Purchasing Agent

The Board of Awards convened at 10:03 A.M. in the Purchasing Dept. Conference Room (virtual meeting – attendees via Zoom conference call) to consider the following:

**“Purchase 2024 New Chevrolet Silverado 2500HD, 4WD, Crew Cab Vehicle – Public Utilities Dept.”** Mr. Volpe reported that the City of Danbury had previously awarded the purchase of this vehicle to National Auto Fleet Group in June 2023, at a cost of \$52,608.38, per the Sourcwell government cooperative contract. Mr. Volpe informed the Board that National Auto Fleet Group has been unable to commit to a delivery date at this time. Mr. Volpe stated that Mr. Christopher Gardner, Chief of Water Distribution, Sewer Collection and Maintenance reached out to Northwest Hills Automotive, the State of CT awarded vendor for this particular truck, to see if they were accepting orders and could provide a quote at this time. Mr. Volpe reported that Mr. Gardner submitted a quote from Northwest Hills Automotive in the amount of \$49,093.24 for the subject truck. Mr. Day moved to rescind the June 2023 award to National Auto Fleet Group and to award the purchase of the subject truck to Northwest Hills Automotive at the cost of \$49,093.24 per the State contract. Mr. Garrick seconded the motion, which was then carried unanimously.

**Bid #09-23-24-02 “Annual Burner Maintenance – Public Buildings”** Mr. Volpe reported that three bids were received, and that the apparent low bidder was Modern Mechanical at a lump sum total of \$43,174.00. Mr. Hanley moved to award the bid to Modern Mechanical as the low bidder. Mr. Garrick seconded the motion, which was then carried unanimously.

Over

**“Body Cameras, In-Car Cameras and Tasers – Police Dept.”** Mr. Volpe reported that the Police Dept. submitted a quote from Axon Enterprises, dated September 29, 2023, for a 60-month term agreement in the total amount of \$2,550,392.65 to acquire the subject items. Mr. Volpe stated that the proposal included the upgrade of 150 existing body cameras to 175 new model body cameras, the upgrade of 51 existing in-car camera systems to 52 new model in-car camera systems, and the upgrade of 150 existing tasers to 175 new model tasers. Mr. Volpe noted that the cost included all related software, full equipment warranty, a refresh of the body cameras after 2 ½ years, and a refresh of the in-car cameras after 5 years. Mr. Volpe noted that the Year 1 cost would be at \$282,760.00, the Year 2 cost would be at \$566,908.17, and the cost for Years 3 – 5 would be at \$566,908.16 per year. Mr. Volpe informed the Board that Axon Enterprises quoted the items per their current Sourcewell government cooperative contract award. Mr. Volpe noted that, along with the quote, the Police Dept. included two sole source justification forms for Axon Enterprises to provide these items. Mr. Volpe noted that the sole source justification form for the body cameras indicated that Axon is the manufacturer of the body cameras that are presently being used by department personnel, and that the related evidence retention software handles all the digital evidence storage. Mr. Volpe noted that the sole source justification form for the tasers indicated that Axon is the manufacturer of the less-lethal weapon systems and related software presently being used by department personnel. Mr. Volpe noted that it was his understanding that a portion of the total cost would be paid for with the use of American Rescue Plan Act (ARPA) funds. Mr. Volpe stated that, in his opinion, this purchase under the Sourcewell contract and sole source would satisfy the City’s and ARPA’s procurement requirements. Chief Ridenhour moved to award the quoted equipment to Axon Enterprises per the Sourcewell contract and as a sole source, contingent upon approval of funds, execution of a contract acceptable to the City of Danbury and upon approval by PKF O’Connor Davies, the City’s ARPA financial consultant. Mr. Garrick seconded the motion, which was then carried unanimously.

**“Purchase OEM Pierce Parts – Fire Dept.”** Mr. Volpe informed the Board that the City of Danbury had previously issued a purchase order to Firematic Supply to purchase the subject items on an as required basis in an amount not to exceed \$10,000.00. Mr. Volpe informed the Board that the purchase order was issued to Firematic Supply as a sole source. Mr. Volpe noted that Firematic Supply is the only authorized Pierce dealer for the Connecticut territory. Mr. Volpe stated that the Fire Dept. had submitted a change order request to increase the previous purchase order amount by an additional \$10,000.00. Mr. Volpe noted that Board of Awards approval is now required because the cost of the amended purchase order would exceed \$15,000.00, which is the limit of his authority. Chief Thode moved to award the purchase of OEM Pierce parts to Firematic Supply as a sole source. Mr. Garrick seconded the motion, which was then carried unanimously.

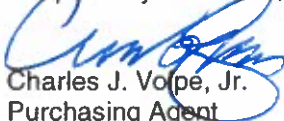
**“Purchase MSA Self-Contained Breathing Apparatus (SCBA) with Swiveling Lumbar, Serviceable Tunnel, Cylinder and Adjustable Facepiece – Fire Dept.”** Mr. Volpe reported that the Fire Dept. submitted a requisition, made out to Firematic Supply, to purchase 6 each of the subject items at a total cost of \$55,600.00. Mr. Volpe informed the Board that, along with the requisition, the Fire Dept. included a sole source justification for Firematic Supply to provide these items. Mr. Volpe stated that the sole source justification indicated that the Danbury Fire Dept. had standardized on the MSA SCBA line of equipment for operation and maintenance efficiencies, and that Firematic Supply is the only authorized MSA dealer for the State of CT. Mr. Volpe informed the Board that he had previously obtained a letter from MSA which indicated that Firematic Supply was their only full-line distributor in the State of CT for the Municipal Fire Service Market. Chief Thode moved to award the requisitioned equipment to Firematic Supply as a sole source. Mr.

Garrick seconded the motion. Assistant Chief Lounsbury informed the Board that these MSA SCBA units would be replacing Scott SCBA units on the Hazmat Vehicle, which is a regional asset, in order to take advantage of the same operating and maintenance efficiencies. Assistant Chief Lounsbury noted that the hope is that the Region may make additional funds available in the future for additional MSA equipment purchases. The motion was then carried unanimously.

**“Emergency Replacement of Boiler at Engine 26 – Fire Dept.”** Mr. Volpe stated that this item was declared an emergency at the September 27, 2023 Board of Awards. Mr. Volpe noted that the formal sealed bid requirement was waived, and that it was agreed that an attempt would be made to obtain three written quotes for this work and bring the item back to the next Board of Awards meeting, today, for a final award. Mr. Volpe stated that the three firms that were originally brought in to evaluate the existing boiler for a possible repair project were contacted to quote on the actual boiler replacement. Mr. Volpe noted that the three firms contacted were McKenney Mechanical, Edgerton and Encon. Mr. Volpe noted that Edgerton declined to quote on the boiler replacement because of the time constraint with their current workload. Mr. Volpe noted that Encon declined to quote on the boiler replacement because they had some concerns over the work that may be involved and the time constraint. Mr. Volpe reported that McKenney Mechanical submitted a quote in the lump sum amount of \$137,584.00. Mr. Volpe noted that McKenney Mechanical quoted an add/alternate amount of \$33,550.00 for excavation work if required. Mr. Volpe informed the Board that Assistant Chief Lounsbury had reached out to the Danbury Public Works Dept. to determine if they would be able to perform the excavation work. Mr. Volpe stated that the Public Works Dept. informed Assistant Chief Lounsbury that they would be unable to perform the required excavation work. Assistant Chief Lounsbury moved to award the boiler replacement work to McKenney Mechanical for the lump sum total of \$137,584.00, plus the \$33,550.00 for the excavation work, contingent upon execution of the required contract. Mr. Garrick seconded the motion. Chief Thode reminded the Board that time was of the essence in having the boiler replaced. Chief Thode noted that there were operating issues with this same boiler last winter, and that Assistant Chief Lounsbury had been working with vendors on a possible repair solution for several months before it was determined that replacement would be the best option. The motion was then carried unanimously.

Having no further business to come before the Board, Mr. Volpe asked for a motion to adjourn. Attorney Edwards made a motion to adjourn. Mr. Garrick seconded the motion, which was then carried unanimously. The Board of Awards adjourned at 10:25 A.M.

Respectfully submitted,

  
Charles J. Volpe, Jr.  
Purchasing Agent

cc: All Attendees  
Mayor Esposito  
J. Giegler  
A. Iadarola  
S. Kaminski  
N. Wagner